

CONSULTANT & TRAINER PROFILE

Fritz Mehl



- Field of Study: Biology (Focal point Communication)
Technical University, Vienna (Business Management, Law and Economics)
MBA: Donau University, Krems
- Independent Corporate and Management Consultant and Coach since 1995
- Previously active in fields of marketing, sales, and HR at Compaq
- Development in Risk Management
- Focus on consultation, conception, and supervision of:
 - Strategic sales concepts
 - Sales optimisation & Sales training
 - Projects focussed on „emotional customer retention“
 - Negotiation techniques
- Lecturer; Diplomatic Academy, Vienna
- Lecturer; University of Applied Sciences, Wiener Neustadt
- Managing Partner, G3 Wien Consulting

